



# AGRESSO Procurement

Integrated end-to-end procurement management - for businesses living in change

## What is it?

AGRESSO Procurement is a fully integrated solution that supports, automates and standardises all stages of the indirect purchasing and procurement cycle – from requisitioning to paying vendors. These include: the initial identification of a need for products and services; expenditure approval; electronic data and information exchange with suppliers; goods delivery; expediting and inspection; invoice matching and payment settlement.

## Who is it for?

Our procurement management solution is designed for organisations that want to control costs and streamline their procurement practices without sacrificing control – equally suited for both centralised and de-centralised purchasing processes. It enables procurement managers to move away from operational, day-to-day tasks and instead focus on managing and negotiating stronger supplier relationships, scrutinising spend and purchase decisions, to ultimately evolve the procurement function from a cost- to a profit-centre.

## How can it help?

### A single point of entry

Employees are given a single, easy-to-use screen for procurement of goods or services. The same screen is used, whether ordering: electronically, from a marketplace; traditionally, by paper order; or from another department or area of the business. AGRESSO Procurement will automatically identify and apply the correct buying process specified for a particular employee or role. This boosts adoption rates internally and externally, as well as improving visibility of the purchasing cycle.

### Reduced maverick buying and strengthened relationships with suppliers

A single, centralised procurement solution provides the basis for clearer, more complete and accurate analysis of the organisation's

suppliers and spending patterns, enabling you to aggregate spending via preferred or strategic suppliers and negotiate better terms and prices.

### Better purchasing information with lower overheads

Users can “punchout” from within the purchase entry screen to collect accurate product and pricing information from suppliers' marketplace portals or websites. This allows better accuracy and control, without incurring the overhead of in-house catalog management.

### Full authorisation and budgetary control

AGRESSO's Workflow tools tailor authorisation and approval to match the requirements of each particular organisation, department or type of spend – making the process as simple or as multi-layered as you need it to be. For example, Workflow automates the transfer process from requisition to purchase, eliminating manual intervention. Workflow's ability to manage and monitor any combination of step-by-step or simultaneous authorisation procedures reduces cost and time – eliminating over-spending, which is especially important in today's climate of fiscal restraint.

### A broader integrated solution

The strengths of Procurement are multiplied, when used as a fully integrated part of the broader AGRESSO Enterprise Resource Planning (ERP) solution. For example:

- **Core Financials** – general ledger, accounts payables, expenditure controls/funds checking, fixed asset accounting for capital purchases.
- **Inventory Management** – identifying items that may be in stock, to avoid unnecessary procurement.
- **Project** – immediate update of project costs, based on purchase information, thus ensuring accurate project costs.

## How are we different?

AGRESSO's unique VITA™ architecture, which delivers true post-implementation agility, allows changes to your system long after initial installation – in response to changing requirements, at the lowest possible cost and without depending on expensive external consultants or constrained IT resources. This makes AGRESSO the ideal choice for service-based organisations that are affected by frequent and dynamic business change. We refer to these types of organisation as “Businesses Living IN Change (BLINC™).”

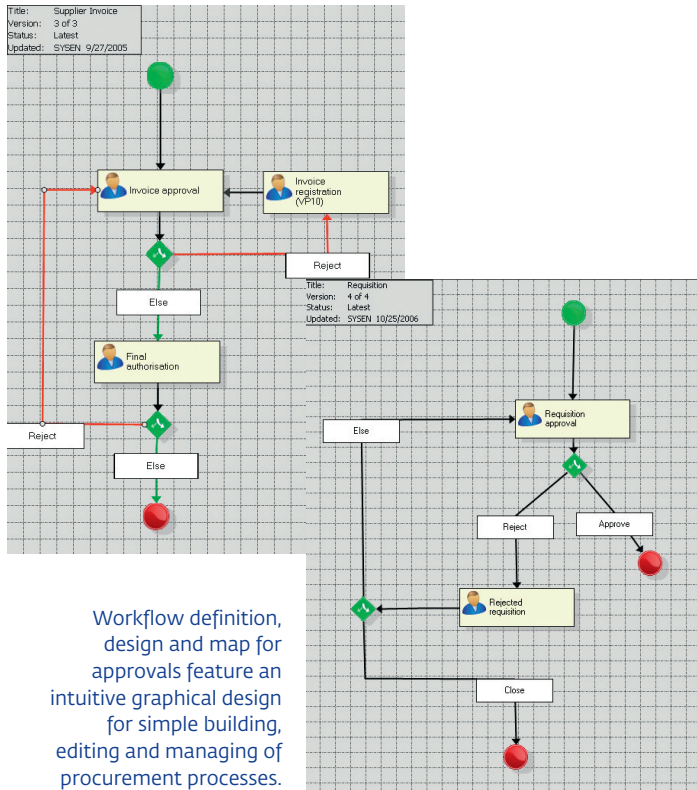
Unlike other systems, where procurement, financials and reporting tools are provided as separate systems, the integrated approach of AGRESSO ensures that users always have access to the complete picture. AGRESSO's VITA architecture is of benefit to the procurement process to ensure full control over the purchase process and budget – no matter what kind of change the organisation is going through. Built-in reporting and analytic tools provide managers with a comprehensive view of purchasing information, with the ability to drill down to any transaction, commitment, budget or forecast item.

## What does it do?

Our comprehensive range of procurement management features includes:

- **Workflow process automation** – automatic routing for approvals or modification by supervisors, for example:
  - requisitions;
  - purchase orders;
  - internal orders;
  - order confirmations;
  - goods received;
  - electronic invoices;
  - purchase invoices;
  - supplier invoices.

as well as automatic reminders and status checks to identify bottle-necks.



Workflow definition, design and map for approvals feature an intuitive graphical design for simple building, editing and managing of procurement processes.

- **Web requisitions** – for expenditure controls, secure punchout capabilities to supplier websites/marketplaces, automatic order generation upon approval and advanced product search capabilities.
- **Supplier groups** – for common treatment rules, default accounting information, and template payment and discount terms.
- **Electronic purchasing** – supporting EDI standards, order and invoice transfer, invoice receipting and automatic invoice matching.
- **Automated expenditure controls** – including budgetary controls, authorisations linked to roles and user defined spending limits.
- **Invoice management** – document management for scanned invoices, XML data transfer support, optical character recognition (OCR) scanning, purchase order matching, workflow distribution and ledger posting.
- **Automated controls and checks** – to monitor discrepancies between ordered quantities and/or invoiced amounts.
- **Integrated payment settlement capabilities** – such as electronic banking, direct debits and purchase cards. Self-billing is also facilitated through the electronic processes inherent in the module.
- **Inventory Management:**
  - values stock from an accounting perspective;
  - batch and serial number control and traceability;
  - customisable product search facilities;
  - definition of rental items and support of date expiration;
  - barcode scanning support;
  - multiple warehouses and multiple locations within warehouse;
  - batch input of stock transactions.

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To request more information or to discuss your needs in detail, please contact us: [sales@agresso.com.au](mailto:sales@agresso.com.au) or +61 2 8570 9000