

# AGRESSO Education

Financial and Student Solutions for Higher Education

EMBRACING **CHANGE**

# Integrated Financial and Student Solution

**AGRESSO Education** – from UNIT4 Business Software – is a fully-integrated Higher Education software solution, to manage the day-to-day activities of administrators, faculty and students both now and in the future. AGRESSO Education provides:

- a solution tailored for the unique needs of **dynamic institutions**;
- a powerful toolset for responding to **evolving needs**;
- all the business information to enable **sound and timely decision-making**.

From attracting desirable students, and supporting them throughout their education, to maintaining relationships during their alumni years, AGRESSO Education offers a fresh new approach that enables all stakeholders to be more creative and innovative in how they fulfill their mandates.

## Designed for Institutions Living in Change

AGRESSO Education is ideal for institutions that need to be agile and make changes to respond to an ever-shifting set of requirements brought on by regulatory changes, new school governance, competitive pressures, and any other change drivers. Delivering *post-implementation agility*, AGRESSO Education allows schools to:

- instantly access relevant, accurate information;
- modify processes, reports, and analytics easily and on an ongoing basis, **after implementation**.

## Taking Advantage of Current Technology

AGRESSO Education's unique architecture allows it to run atop of the latest technology and "move with the times" – today, taking advantage of .NET; tomorrow, whatever the next generation of platforms brings – without re-development or product obsolescence. Customers are assured:

- a long-term stable solution;
- all the benefits of current software technology;
- an agile foundation that eliminates duplication of effort.

## Benefits for Information Technology

AGRESSO Education's unique VITA™ architecture, allows changes to your system long after initial installation – in response to changing requirements, at the lowest possible cost and without depending on expensive external consultants and constrained IT resources.

## The AGRESSO Education Difference

From a technical perspective, AGRESSO Education keeps its **Data**, **Process** and **Information Delivery** models in sync with each other, offering users uniquely effective student and financial management tools, in a single, simple design that captures, controls and reports on data:



The **Data** model combines input data and additional master file data, enabling the delivery of appropriate information.

The **Process** model (with academic and business process automation tools) allows you to coordinate and control all processes for efficiency and monitor for exceptions.

The **Delivery** model provides a powerful built-in reporting and analytics framework, providing the relevant information, to the right people, drawing upon one single, shared, reliable version of the truth.

Changes to match new structures, processes and reporting requirements, as well as regulatory changes, can be swiftly and effectively made immediately, via screen-based tools by operational users without the need for programming.

With its VITA architecture, web services, API and integration tools, Agresso Education provides a modern business intelligence hub that is built to last.



COMPETITION FOR STUDENTS

EVOLVING STUDENT EXPECTATIONS



CHANGES TO SCHOOL GOVERNANCE



### Recruitment

Attract and retain the best students, using targeted marketing programs (with complete flexibility to define or change criteria). Integrates with Recruitment PLUS™.

### Admissions

Seamlessly convert candidates into students, managing and tracking all correspondence. Monitor and analyse your strategies to ensure the best policy decisions are made.

### Financial Aid

Integrates with PowerFAIDS® from The College Board to create competitive student packages.

### Registration

Eliminate paperwork to focus on meaningful assistance to students. Offer flexible registration options (and wait lists) across multiple programs, departments and campuses.

### Benefits to the Registrar / Student Records

Unlimited biographical data on prospects, students and alumni – plus the ability to add new fields as required – allows institutions to plan for the future.

Information can be entered (via web) and is shared across the entire system, eliminating data re-entry and ensuring access to the right information, by the right people, at the right time.

From waitlist management, grades, waivers, transcript processing (in- and out-bound), embedded document imaging, course and faculty evaluations and degree auditing, Agresso Education satisfies all the typical requirements of the registrar’s office.

### Benefits to Recruiting / Admissions

Providing superior service to prospective students is vital to maintaining a healthy incoming population. Agresso Education lets you get creative and develop personalised experiences for the unique needs of your institution and your prospective students.

Students can apply and check their status on the web, uploading any type of supporting documents. Robust communications (including email and text messaging) provide continued contact with your prospects.

Applicants and prospects can be automatically weighted as they move through the process, allowing recruiting and admissions officers to define and focus on the most desirable prospects.

### Benefits to Student Services

Agresso Education provides extensive management tools for housing, counseling, health services, student governance, and campus involvement, supporting co-curricular transcripts and the capture and analysis of data outside normal class attendance.

Integrated document archiving and reporting tools allow the capture and storage of unlimited information relating to each student, such as: resumes, transcripts from other institutions, essays, letters of recommendation, pictures, videos and more.

### Benefits to the Business Office

AGRESSO Education includes a tier-one accounting system that fully supports FASB and GASB standards and specialises in non- / not-for-profit accounting. It includes GL, AP, AR, budgeting, fixed assets, procurement, and investment management. It is also multi-currency, multi-tax and multi-company capable.

For student receivables, all session fees (tuition, course fees, room, board, etc.) can be billed to a single statement, simplifying the process for both students and administrators. Payment plans, late fees, fines like parking and library are easily addressed.

### Benefits to the Entire Institution

A fully-integrated suite of modules round out our solution:

- Human Resources and Payroll;
- Procurement;
- Faculty Contracts;
- Facilities Management;
- Contact Management / Relationships (CRM);
- Workflow;
- Native reporting tools;
- Document imaging / archiving;
- Interfaces to institutional advancement products such as Agilon’s *One*™.

### Easy Access to Key Information

All student information systems are good at data acquisition and storage. Where AGRESSO Education is different, is its ability to get that data **out** in the form of relevant information. Its unique architecture provides **users** with access to all the student and business information they need, without involving IT, via user-friendly inquiry and reporting tools.



## NEW REGULATIONS

## NEW PROGRAM DELIVERY METHODS



#### Academic Records

Comprehensive, instant access to all student information in one place (academic and financial). Exceptional flexibility to create course catalogs and schedules.

#### Student Billing

Improve cash flow and financial health with automated, instant posting of all fees and awards with up-to-the-minute accuracy. Use multiple currencies and tax schemes.

#### Degree Audit

Ensure students are on track to complete their degrees by creating virtually any set of requirements to monitor. Provide “what-if” scenarios for students switching programs.

#### Relationships

Stay connected with alumni and build an ongoing cycle of recruitment. Full integration with Agilon’s *One*™ provides institutional advancement.

## AGRESSO Assessment Engine

AGRESSO Education's Assessment Engine monitors academic performance but it can do much more.

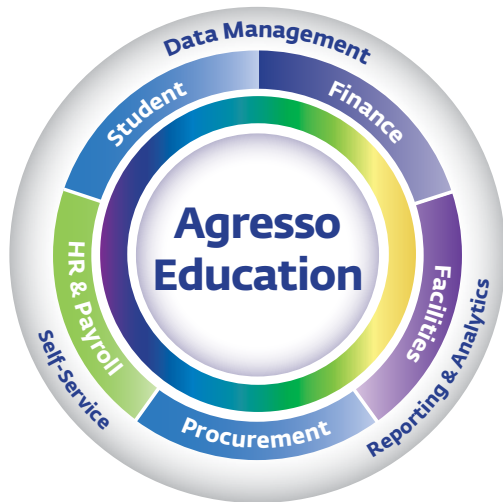
**Virtually ANY process can be created and tracked by the Assessment Engine** (for example, running recruitment campaigns, implementing new internal policies or experimenting with different class compositions).

Institutions are **not** constrained to a prescribed set of capabilities and can build out their own system as new requirements or opportunities arise.

## Proven Track Record

UNIT4 Business Software serves over 400 Higher Education institutions around the world. As a top 6 global Enterprise Resource Planning (ERP) software provider, we serve a special niche of customers across a variety of sectors that are characterised by the common need **to manage ongoing change**.

Our customers include colleges, universities, not-for-profit associations, foundations, and governments who **strive to lead** and who seek software that supports the **imagination and innovation** of their own people.



## What our Customers Say...

"It was not about meeting the needs we see today, it was about meeting the needs we don't even know about yet. And that's what our fundamental investment had to be all about."

**VP and CIO, Augsburg College**

"Today we can access data that we never had before. College deans and project coordinators can view detailed information about each individual program – information such as revenue and expenses, travel costs, and profitability – instantaneously. It's right there at their fingertips. And they can use that information to make sound business decisions. It saves time, money, and makes us all much more efficient than ever before."

**Controller, Bow Valley College**

## About Agresso Pty Limited

Agresso Pty Limited is a partner of UNIT4 Business Software (a \$517 million ERP company and a top-six mid-market ERP software player) in Australia and New Zealand. Agresso Pty Limited is a dynamic organisation providing innovative business information management solutions to leading organisations. Agresso provides, AGRESSO Business World (AGRESSO), which is widely known as the business software solution that delivers the lowest Total Cost of Change. Thousands of public sector organisations, not-for profit and higher education institutions in 100 countries use AGRESSO as their preferred solution.

[www.agresso.com.au](http://www.agresso.com.au)

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