

Agresso Pty Limited Wins A\$7M Financial software solution Contract with Queensland Government - Dept of Education & Training

Agresso's Change-Embracing ERP Software Edges Out Competitors for QLD's transformational "SmartClassroom" education initiative

Sydney, 21 June 2010. Agresso Pty Limited announced today that it has signed a landmark education sector deal with the Queensland Government - Department of Education and Training.

Under the terms of the software/services contract, estimated at A\$7 million, Agresso's change-embracing Enterprise Resource Planning (ERP) software, AGRESSO Business World, will become the finance technology solution supporting Queensland's transformational "SmartClassroom" education initiative.

As part of an iconic program of change, the OneSchool application is being built on the Queensland Department of Education and Training's enterprise platform and supports the Department's core business of learning and teaching.

OneSchool is a school-driven project focused on improving relationships among teachers, students and parents, with the key objective being to enhance the learning of all students. This objective is enabled through providing teachers with accurate, timely and complete information about their students, delivering a holistic picture of each student in the form of a OneSchool student record, deepening relationships and supporting improved learning outcomes.

The low total cost of ownership inherent in AGRESSO Business World, a direct result of the underpinning easy-change VITA™ architecture, enabled Agresso to prevail in a hotly contested environment.

"We chose the AGRESSO Business World solution because its architecture is data model driven, not "fixed" process driven," explains Dr Richard Eden, Deputy Director-General Corporate Services, Department of Education and Training. "This was a core differentiator – it will allow us to more easily continually refine and change what metrics we wish to analyse and view, track trends and measure our performance."

The OneSchool Project

OneSchool functionality has been available to Queensland state schools since 2008, with functionality being progressively delivered to Education stakeholders via staged releases. AGRESSO Business World web-based Finance and Asset Management modules will be seamlessly integrated to OneSchool's own Student Management functionality, for delivery in January 2011.

In selecting AGRESSO, the Government will meet its objective to provide a highly secure, reliable and low-maintenance information and technology platform that can be accessed anywhere, any time and that doesn't require the ongoing, expensive change costs typical of ERP market solutions.

"AGRESSO Business World will be managing the financial transactions of more than 400,000 students across the Queensland school network, encompassing over 1,200 schools and accessible by all teachers and administrative staff," explains John Catarinich, Chief Executive Officer of Agresso Pty Limited. "We are proud and delighted to be part of this iconic program of change, delivering real value to Education stakeholders in Queensland."

VITA Architecture Advantage Over Other ERP Architectures

The AGRESSO Business World VITA architecture has a fundamental advantage over prevailing ERP architectures. With VITA, the underlying data, business processes and delivery methodology (analytics and reporting) move in lockstep with a single change (usually user-driven versus re-coding), providing a single source of accurate information to all users.

Studies done by leading technology analyst firms and business publications on comparative cost factors of AGRESSO Business World versus the large ERP giants consistently show that VITA's capabilities save dynamic, fast-changing mid-sized and larger organisations millions of dollars a year over competitive solutions. This advantage helped Agresso to win the OneSchool project against several larger competitors and supports what Agresso defines as "BLINC" – Businesses Living IN Change.

AGRESSO Business World

AGRESSO Business World is particularly suited to public sector and people-centric organisations with its deep understanding of their inherent business challenges and opportunities. It provides organisations with the agility necessary to respond to business change long after the initial implementation is complete, delivering a fully-integrated ERP solution that withstands the test of time. The solution has been touted by industry analysts as unique among ERP competitors due to its unusually tight coupling of data management (Information Warehouse), process modeling (Business Processes) and information delivery (Reporting and Analytics). A single change made to an organisation's data or business processes is reflected throughout the solution.

Agresso Australia (www.agresso.com.au)

Agresso Pty Limited is a dynamic organisation providing innovative business information management solutions to leading organisations across Australia, New Zealand and Asia Pacific.

We deliver and support adaptable software and services to help dynamic organisations manage their business needs effectively and we strive to set the standard for business solutions that help dynamic organizations to embrace change - simply, quickly and cost effectively.

Commencing business operations more than 10 years ago, Agresso Pty Limited is held privately and funded by its own self-sustaining operations and underwritten by the shareholding companies and their directors.

We add a unique Australian flair to our advice, combining the best technology strategy and management approaches from Europe, the Americas and Asia whilst adding a commercial and innovative touch.

We serve the needs of our local, national and international clients from our head office at Jones Bay Wharf in Pyrmont NSW and satellite offices.

For further information, please contact:

Bruce Wood

Agresso

02 8570 9010